

APPENDIX: DETAILS ON SALES

	First quarter		Second quarter		Third quarter		Cumul. to end Sept.	
	2007	2008	2007	2008	2007	2008	2007	2008
At actual metal prices	1,805	1,743	1,987	1,811	1,776	1,686	5,568	5,241
At constant metal prices	1,194	1,192	1,257	1,227	1,166	1,165	3,617	3,585

Sales at actual metal prices by business segment

Energy	1,246	1,335	1,352	1,371	1,301	1,320	3,899	4,026
Energy Infrastructure	469	535	529	572	507	576	1,505	1,683
Industry	326	315	334	324	323	286	983	925
Building	451	485	489	475	471	458	1,411	1,418
Telecom	166	155	168	163	158	146	492	464
Telecom Infrastructure	82	68	78	70	70	54	230	192
Local Area Network (LAN)	84	87	90	93	88	92	262	272
Other	1	3	4	2	3	2	8	7
Electrical wires	392	250	463	276	314	218	1,169	744
Group total	1,805	1,743	1,987	1,811	1,776	1,686	5,568	5,241

Sales at constant metal prices by business segment

Energy	914	972	969	1,000	930	964	2,813	2,936
Energy Infrastructure	371	441	413	478	401	475	1,185	1,394
Industry	255	237	255	245	246	216	756	698
Building	288	294	301	277	283	273	872	844
Telecom	136	130	140	137	130	126	406	393
Telecom Infrastructure	65	58	64	60	58	49	187	167
Local Area Network (LAN)	71	72	76	77	72	77	219	226
Other	1	4	4	1	3	2	8	7
Electrical wires	143	86	144	89	103	73	390	249
Group total	1,194	1,192	1,257	1,227	1,166	1,165	3,617	3,585

Sales at actual metal prices by geographical area

Europe	1,137	1,122	1,205	1,166	1,129	1,055	3,471	3,343
North America	337	284	399	296	305	281	1,041	862
Asia Pacific	204	193	236	199	199	192	639	584
Rest of the World	127	144	147	150	143	158	417	452
Group total	1,805	1,743	1,987	1,811	1,776	1,686	5,568	5,241

Sales at constant metal prices by geographical area

Europe	798	825	817	853	779	792	2,394	2,470
North America	174	141	183	142	156	143	513	426
Asia Pacific	137	129	158	130	138	125	433	384
Rest of the World	85	97	99	102	93	105	277	305
Group total	1,194	1,192	1,257	1,227	1,166	1,165	3,617	3,585